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20 Common Problems faced by Professionals in Practice

1. *Poor Credibility*
2. *Weak Reputation*
3. *Accessibility*
4. *Practice Oriented*
5. *No Referrals*
6. *Low Profile*
7. *Scattered Work Habits*
8. *Easily Distracted*
9. *Poor Profits*
10. *Low Billings*
11. *Leadership Adrift*
12. *Roles Unclear*
13. *Compromised Client Boundaries*
14. *Client Ignorance*
15. *Communications Confusion*
16. *Confused About People*
17. *Unclear Vision*
18. *No Action Plan*
19. *Unclear About Who You Are*
20. *No Fun, Energy, or Personal Life*

“Developing Balanced Business Strength”

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